

Solutionz, Inc. Announces Michael Frank as New President of Southeast Region

Leading national AV integrator, Solutionz, Inc., announces Michael Frank as new President of their Southeast region upon the retirement of Barry Goldin.

LOS ANGELES – May 3, 2021: Solutionz, Inc, one of the largest AV integrators and support service providers in the United States, welcomes Michael Frank as the new President of the Southeast. Michael will be taking the reins from Barry Goldin, who will retire at the end of May after a successful career spanning 40 years. Michael will oversee 6 sales offices in Georgia, North Carolina, and South Carolina.

Michael brings over 30 years of sales and leadership experience in the audio visual industry. As Sales Director, Eastern Americas, for Biamp Systems, Michael is credited for the development of sustained double-digit sales growth over the past ten years in regional and territorial markets.

Prior to joining Biamp, Michael was with Crestron Electronics for ten years as Regional Manager - Consultant Market Development liaison for the 14 state Midwest Region. Michael began his sales leadership career as Vice President of Sales & Marketing at Cleveland Corporate Services, a Northern Ohio integrator, where he worked for nine years.

In addition to his role at Solutionz, Michael is currently serving as a Lieutenant Commander in the United States Coast Guard Reserves as Senior Reserve Officer, Base Charleston.

Solutionz Chief Executive Officer, Bill Warnick, said, "Michael is an outstanding addition to our team. His expansive industry knowledge, leadership skills and success as a sales coach are the qualities that we were looking for as we continue to grow our strong presence in the Southeast."

"I am thrilled to join the Solutionz team," said Michael. "I am looking forward to adding my expertise, dedication, and track record of success to expand Solutionz leading position in the Southeast."

About Solutionz, Inc:

Founded in 2001, Solutionz has been providing end-to-end AV solutions backed by leading support services for commercial, SMB, education, healthcare and government organizations for over 19 years. Through a series of strategic acquisitions, Solutionz has a combined 102 years of experience and expanded the portfolio, geographic footprint, and partnerships. Solutionz offers a comprehensive portfolio of AV integration, cloud services (Voice and Video as a Service), grant advocacy, 24x7 help desk support, and managed services.

For more information please visit: www.solutionzinc.com

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