

**Solutionz Inc. Announces Acquisition of Total Video Products, Strengthening Their Presence in the Northeastern United States**

*Solutionz finalizes purchase of Total Video Products expanding the company's large market share in the Northeastern US with the addition of top talent, resources, and a bolstered portfolio.*

**LOS ANGELES – February 1, 2021:** Solutionz, Inc. ("Solutionz"), a Fernandez Holdings ("FHI") company announces acquisition of Total Video Products ("TVP"). Solutionz is a leading A/V integrator, managed services and cybersecurity provider. TVP's history of success in the region will help expand Solutionz' ability to design, build, and manage A/V integration deployments throughout the Tri-state area.

TVP will rebrand under the "Solutionz" name within the next 6 months and continue operating throughout Pennsylvania, New Jersey and Delaware. Solutionz is a top A/V integrator and already has a large presence in the Northeast through multiple acquisitions. The addition of TVP and its talented team strengthens Solutionz' capability to deliver A/V technology deployments to current and future clients.

According to Bill Warnick, CEO of Solutionz, Inc., "Throughout the pandemic, Fernandez Holdings and Solutionz have been steadfast in following our acquisition strategy and we are delighted that TVP is now part of our family. We will continue acquiring while we benefit from the addition of Larry Gallner, Owner of TVP, their dedicated staff, and the strength of their regional relationships."

"When I looked at the organization from Kirk (Kirk Fernandez, President and Owner of FHI), to Bill and the entire Solutionz team, this felt like a great fit to preserve TVP's culture and values," said Gallner. Larry will continue in a leadership role during this transition.

Jill Armand, President of the Northeast for Solutionz added, "Larry and I have known each other for a long time. He has evolved from mentor to competitor to an acquisition. But throughout that time, we have been good friends and I am happy to welcome him and his team to Solutionz."

**About Solutionz, Inc:**

Founded in 2001, Solutionz has been providing end-to-end A/V solutions backed by leading support services for commercial, SMB, education, healthcare and government organizations for over 18 years. Solutionz is one of the largest A/V integrators in the US and continues to expand throughout the country, both organically and through strategic acquisitions. Solutionz offers a comprehensive portfolio of A/V integration, cloud services (Voice and Video as a Service), grant advocacy, 24x7 help desk support, and managed services. For more information, visit: [www.solutionzinc.com](http://www.solutionzinc.com)

**About Total Video Products:**

Total Video Products has grown since its inception to become a leading business-to-business provider of audio-visual products and services in the Tri-state area. With three decades of experience providing customers consulting, design-build, system installation, training, and end-to-end service solutions, TVP excels at providing services optimized around customer requirements. For more information, visit: [www.totalvideoproducts.com](http://www.totalvideoproducts.com)

**About Fernandez Holdings:**

Fernandez Holdings, an investment company exceeding \$1 billion, focuses on acquiring profitable middle market businesses with proven management teams, defensible market positions, and sustainable opportunities for growth. All investment capital is funded by its founder, Kirk Fernandez, and generated by its portfolio companies. FHI has no limited partners, which enables a long-term investment approach and making investment decisions without influence from an LP seeking a return of capital in a set time period. For more information, visit: [www.fernandezholdings.com](http://www.fernandezholdings.com)

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