

Solutionz, Inc. Announces New partnership with Neat, a pioneering videoconferencing hardware provider

Leading national AV integrator, Solutionz, Inc., announces partnership with Neat, an innovator in next generation Zoom and Microsoft Teams enabled videoconferencing.

LOS ANGELES – October 28, 2021: Solutionz, Inc, one of the largest AV integrators and support service providers in the United States, proudly announces an exciting new partnership with Neat, a world-class designer of simple and elegant video devices optimized for the Microsoft Teams and Zoom platforms. Neat designs powerful devices that deliver rich, equitable meeting experiences for hybrid workspaces and classrooms.

The partnership was a natural development for both companies. Neat's next generation videoconferencing devices paired with Solutionz' Prime Call Service offerings is a holistic solution for any organization. Solutionz' Remote Monitoring and Management capabilities ensure that Neat's videoconferencing connections are always on and optimized for performance. Additionally when coupled with cybersecurity protection and Integrated Maintenance, customers do not need to worry about threats or support for their meeting spaces.

Bill Warnick, CEO of Solutionz Inc. said, "As an integrator at the forefront of the hybrid meeting evolution, we are excited to represent Neat's pioneering line of products. With the addition of Neat's innovative designs, our customers now have an even more diverse range of options for inspiring, collaborative spaces leading to better meetings, greater productivity and innovation."

"We have a shared commitment to delivering the best technology solutions to our customers," Phil Daniele, Director, National Partners for Neat said. "I believe this partnership strengthens Solutionz' unique portfolio and bolsters our promise to make the meeting space experience the best it can be."

Solutionz strives to always be on the cutting edge of the videoconferencing market and this partnership supports this endeavor. Neat's human-centered technologies are built for the future of communication with naturally engaging and inclusive meeting environments.

About Solutionz, Inc:

Solutionz has been providing end-to-end AV solutions backed by leading support services for commercial, SMB, education, healthcare and government organizations for decades. Through a series of strategic acquisitions, Solutionz has an expanded the portfolio, geographic footprint, and partnerships. Solutionz offers a comprehensive portfolio of AV integration, cloud services (Voice and Video as a Service), grant advocacy, 24x7 help desk support, and managed services. For more information please visit: www.solutionzinc.com

About Neat:

Neat designs simple and elegant pioneering video devices that make virtual meetings feel almost as real as meeting face-to-face. Seamlessly bringing rich and meaningful experiences to people's work, interactions and lives across any meeting space, Neat devices have crystal-clear audio and video, plus advanced capabilities that support an enhanced, engaging and safer hybrid working and learning environment. Neat was founded in Oslo, Norway, by a team of creative mavericks that, for decades, have shaped game-changing innovations for some of the world's most recognized video communications brands. For more information about Neat, visit www.neat.no

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