Annelise Fasnacht
Director of Marketing | Solutionz, Inc.
310.571.1207
press@solutionzinc.com

Solutionz Inc, Finalizes Acquisition of AV Integrator and Communication Systems Provider, Quintron Systems, Inc

Acquisition expands Solutionz' federal government offerings with the addition of a manufacturing division, while strengthening Audiovisual capabilities with new office locations and top talent.

LOS ANGELES – October 1, 2018: Solutionz, Inc. ("Solutionz"), a Fernandez Holdings ("FHI") portfolio company is pleased to announce the acquisition of central California-based A/V integrator and communication systems manufacturer, Quintron Systems, Inc ("Quintron"). Solutionz is the 8th largest audio-visual integrator and services provider in the United States. Quintron's manufacturing division, government contracts and resources will help expand both companies' ability to design, build, and manage technology deployments for existing and future customers. This is Solutionz' third acquisition this year.

Headquartered in Santa Maria, CA, Quintron has delivered AV solutions and mission critical voice communications systems to government entities since 1970 under the leadership of David Wilhite, CEO. Quintron's strength and long history within the AV industry is notable and this partnership enhances both companies' ability to better serve their customers.

"We are excited about the opportunity this presents for our company, customers and personnel going forward. Quintron has a long history delivering exceptional system performance and customer satisfaction," said Dominick Barry, President and COO of Quintron. "By joining Solutionz, Quintron will be able to reach more customers with a wider range of capabilities and resources. We are thrilled to become a member of the Solutionz Brand and continuing the Quintron story for years to come."

Barry will continue his executive leadership role at the helm of the new Solutionz Quintron division.

Bill Warnick, CEO of Solutionz Inc., stated: "When we looked at Quintron's history, it was clear to us that this company adhered to the same standards as Solutionz and was a perfect complement to our organization. I am delighted to be working with Dominick and our operational synergies will immediately benefit the company's bottom line."

"We are thrilled to add Quintron to the Solutionz family of companies," said Kirk Fernandez, CEO of Fernandez Holdings. "The depth of talent in the Quintron team is impressive and aligns exceptionally well with our long-term investment philosophy. Quintron has been exceeding customers' expectations for nearly fifty years, and we are excited to continue this legacy for decades to come as part of the Fernandez Holdings portfolio."

About Solutionz, Inc:

With a nationwide footprint, Solutionz offers a comprehensive service portfolio of audio/video integration, Cloud services (Voice and Video as a Service), grant advocacy, 24x7 help desk support, and managed services. Solutionz delivers the highest quality audio visual solutions backed by industry leading support services for commercial, SMB, education, healthcare and government organizations. For more information please visit: www.solutionzinc.com

About Quintron Systems, Inc:

Since 1970 Quintron has provided high technology and cost-effective solutions to government and industry in support of mission critical communications for command and control requirements.



In addition to providing advanced products and systems, Quintron's professional technical service capability provides a superior level of customer satisfaction. Quintron's engineering services provide off-the-shelf, requirements-driven solutions, or a customized combination to solve the toughest of challenges facing customers. Quintron delivers systems that meet or exceed customer expectations. For more information please visit: www.quintron.com

About Fernandez Holdings:

Fernandez Holdings, an investment company approaching \$1 billion, focuses on acquiring profitable middle market businesses with proven management teams, defensible market positions, and sustainable opportunities for growth. All investment capital is funded by its founder, Kirk Fernandez, and generated by its portfolio companies. Mr. Fernandez founded Solutionz nearly two decades ago and from that success has expanded into other markets while continuing to apply the same business principles that have grown Solutionz into a leading unified communication and audio-visual company. FHI has no limited partners, which enables a long-term investment approach and making investment decisions without influence from an LP seeking a return of capital in a set time period. For more information please visit: www.fernandezholdings.com

###

