# SOLUTIONZ



# **GRANT PROGRAM SERVICES (GPS)**

# ABOUT

Each year, millions of dollars are awarded to schools, government agencies, healthcare organizations, and other public entities for the purchase and implementation of new technologies such as visual communication solutions.

The Solutionz Grant Program Services (GPS) team specializes in programs or:

- Healthcare
- First Responders
- Education
- State & Local Government

### **GRANT READINESS**

Reviewing your organizations "grant readiness" is the first step in pursuing outside funding. Answering the questions in the table on the right will get the process moving and assist the team in locating the most suitable funding options.

Solutionz GPS targets the right grant by researching funding sources that fit your needs including:

- Local and State
- Federal grants
- Private Foundations
- Existing funding streams

We provide assistance in several areas including:

- Project and process management
- Referral to Outside Grant Writers
- Research and data gathering

wно	Who will your project benefit? Who will be involved in managing the program? Are partners involved? Who has the authority to pursue grants? Do you have grant writers?
WHAT	What is your history with grants and alternative funding? What problem will implementing this solution solve? How will you use the technology? What is the budget? Do you have matching funds to contribute?
WHEN	When do you intend to implement the project? Hasthis project been approved as a priority in your organization?
WHERE	How many locations would be involved? Where are they? Do you have sufficient network and infrastructure to support the project?
WHY	Why is this project important? To whom? What will improve when this project is realized?

# THE APPLICATION PROCESS

Imagine: Having a video communication project that needs funding and being able to apply for and be awarded that funding easily. And having someone partner with you to show you the direction you need to take to gather the right information to make the grant seeking journey simple.

At Solutionz GPS we partner with you throughout the entire application process to ensure a successful outcome. Your Solutionz GPS team will include a Solutionz Sales Executive, Grant Program Manager, and a Grant Expert or Engineer to explore technology choices.

Once we identify your needs and the appropriate funding source, your Solutionz GPS team will provide you with an explanation of the overall process, including your organization's roles and responsibilities, details regarding technology choices, and references to how those solutions have solved problems for similar organizations.

Your Solutionz GPS team will assist from beginning to end and help navigate and map the course. Finding and winning viable funding sources is easier than you thought.

# THE TOP FIVE BENEFITS OF SOLUTIONZ GRANT PROGRAM SERVICES (GPS)

- 1. Expert one-on-one consultations
- 2. Support through application process
- 3. Identification of potential funding sources
- 4. Identify best practices and reference to winning solutions
- 5. Broad knowledge of funding programs

### FREQUENTLY ASKED QUESTIONS (FAQS)

#### How can I determine if my organization qualifies for funding?

Solutionz GPS Grant Program Manager will ask you basic questions regarding the size, demographics, and population density of your organization or district, and the need you see for video communications and your plan for putting it to use. All of this factors into whether your firm qualifies or not.

#### What are some of the things that will improve my chances for grant approval?

Depending on the nature of your organization and the needs you face, the following examples may increase your chance of funding - being a non-profit or State agency, having matching available funds, and having knowlodge of the population and demographics of the locations your grant project will serve.

#### How can Solutionz GPS help?

Solutionz GPS expertise can provide proactive guidance to help make your application submission successful, including finding the right funding source. Once funding has been awearded, we provide the video communications technology that will support your vital public and community programs and services.

#### What can video communications help me with?

Video communications is the solution for distance learning for education, telemedicine for healthcare, telejustice for law enforcement, and other critical communication needs.

\*\*\* Solutionz does not provide direct grant writing support.