

Enhanced Collaboration Is Key for Product Development & Management Leadership

For TG Kentucky, SOLUTIONZ video solution is saving travel time and costs, and has enhanced its business success

The Company

TG Kentucky Corporation is a subsidiary of Toyota Gosei (TG), the global leader in the research, development, manufacture, and sale of parts for automobiles, conveyors, ships, and other transportation equipment.

TG Kentucky opened in Lebanon, Kentucky in 1997 and supports the manufacture and sales of interior, exterior, and functional parts for automobiles manufactured in North America. Today, the company covers 14 acres of buildings with its 1,000 employees and has pioneered the development of parts for Toyota, Honda, Subaru, and Isuzu.

The Need

TG maintains subsidiary companies in North America, Japan, Asia and Oceania, and Europe. With offices located worldwide, TG Kentucky found they were experiencing an excessive amount of time and costs for business travel to and from TG facilities located in Hopkinsville, Kentucky, Detroit, Michigan, Perryville, Missouri, and many locations throughout Japan.

In order to reduce travel related expenses for their Management, Engineering, and IT departments, TG Kentucky implemented the Polycom iPower video conference system a few years back.

The present challenge, however, was whether to continue to service the now discontinued Polycom iPower system or to upgrade to a new video conference system that would provide improved face-to-face communication.

The Solution

SOLUTIONZ worked with TG Kentucky to identify the exact communications and conferencing needs that their Management, Engineering, and IT departments now needed, but all soon realized the iPower could not support.

SOLUTIONZ proposed a new Polycom VSX 7000s video conference system to provide a real-time solution that was faster and easier to use than their previous, and now out-dated system.

The Benefits

TG Kentucky has quickly adapted to the new video technology, and the system is used in meetings and conferences around the clock. The company has experienced immediate improvement in the quality and effectiveness of its communications between offices:

"The new Polycom system that we purchased is faster and easier to use than our old system. It has a much clearer picture and has excellent sound. And the cost of the new system is cheaper than maintain-ing the old system."

"Engineering uses it to help with product troubleshooting, the IT department uses it for meetings, and Management uses it to connect with our corporate offices in Japan."



CHALLENGE

Discontinue video conferencing all together, or continue using the now out-dated and discontinued Polycom iPower system, or upgrade to a new state-of-the-art video conference system

DECISION

SOLUTIONZ upgrade to the Polycom VSX 7000s

RESULTS

Hundreds of hours - and hundreds of thousands of dollars - saved annually; more effective product development, research, and management leadership; lower life cycle costs resulting from much lower maintenance on new equipment with superior features; less travel time and costs expensed

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Calvin Jude, MS Systems Analyst
TG Kentucky

